

Message Text

UNCLASSIFIED

PAGE 01 DAMASC 08489 140916Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
----- 122141 /22

R 131519Z DEC 76
FM AMEMBASSY DAMASCUS
TO USDOC WASHDC
INFO SECSTATE WASHDC 908
AMEMBASSY ATHENS

UNCLAS DAMASCUS 8489

ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: BEXP, EAIR, SY
SUBJECT: POSSIBLE TRADE OPPORTUNITY: CROP-DUSTING HELICOPTERS

1. PRIVATE BUSINESS SOURCE (RETIRED SYRIAN AIR FORCE CHIEF OF STAFF AND MANAGER, SYRIAN ARAB AIRLINES) HAS INFORMED EMBASSY OF MINISTRY OF AGRICULTURE/AGRICULTURE PROTECTION BRANCH INTEREST IN PURCHASING IN 1977 THREE HELICOPTERS EQUIPPED FOR CROP-DUSTING. EACH HELICOPTER SHOULD HAVE CAPACITY TO CARRY 250-300 LITERS OF DUSTING CHEMICALS. MINISTRY IS INTERESTED IN BELL G-4 TYPE HELICOPTER, WITH WHICH IT IS FAMILIAR FROM BELL 1975 CATALOGUES, OR SIMILAR CRAFT. SOURCE SAYS POLISH AGENCY PEZETEL IS OFFERING SOVIET HELICOPTERS BUILT UNDER LICENSE IN POLAND, BY MINISTRY WISHES TO RECEIVE OFFERS AND CATALOGUES FROM US SUPPLIERS BEFORE DECIDING. FINANCING NOT REQUIRING FROM SUPPLIER. MINISTRY PROBABLY WILL NOT MAKE PUBLIC CALL FOR OFFERS BUT PREFERS TO DEAL GRE-A-GRE WITH FOREIGN SUPPLIERS. ACCORDING TO SOURCE, MINISTRY DESIRES TO MAKE FOLLOW-ON PURCHASE OF THREE MORE HELICOPTERS OR FIXED-WING DUSTING AIRCRAFT IN 1978.

2. ANOTHER PRIVATE SYRIAN FIRM, WAMACO, INDEPENDENTLY APPROACHED BELL HELICOPTER A YEAR AGO ON PURCHASE OF SUCH HELICOPTERS, RESULTING IN A TRADE COMPLAINT OVER FEES AND COMMISSIONS ALLEGEDLY DUE SYRIAN FIRM (DAMASCUS 6580 AND USDOC REPLY OF 11/12/76; WADIH MOUKABARI V. BELL HELICOPTER). PRESENT SOURCE IN NO WAY RELATED TO
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WAMACO.

3. ACTION REQUESTED: TO INFORM INTERESTED US FIRMS OF THIS
POSSIBLE TRADE OPPORTUNITY AND REQUEST THEM TO SEND
CATALOGUES AND PRICE LISTS TO EMBASSY COMMERCIAL OFFICER
FOR TRANSMISSION TO SYRIAN SOURCE.
MURPHY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: HELICOPTERS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976DAMASC08489
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760460-0150
From: DAMASCUS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761249/aaaabqkf.tel
Line Count: 67
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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